

# Low-Cost 3-Phase Power

Gentec American Rotary's phase converters supply 3-phase power without 3-phase service or cost. Motors wired for 3-phase power, run smoother, draw less power and last longer than single-phase motors, but retrofitting 3-phase service is costly.

"A primary benefit of our converters is that we use VIT generators instead of a 3-phase motor," says Christopher Feavel Business Development Manager, Gentec American Rotary. "We provide a true soft-start application and require only a third the starting power of others. We also use a patented microstart controller that provides precise control and monitors voltage every 50 milliseconds. It offers fail-safe features unavailable with other converters. They prolong the life of the phase converter and the equipment it powers."

Rotary phase converters can be an economical alternative, whether for a single irrigation pump or one or more 3-phase motors in a shop.

"Our phase converters are often packaged with 3-phase equipment by the manufacturer or as part of an OEM application," says Feavel. "Irrigation equipment companies may build in a phase converter so the equipment can be used with either single or 3-phase power. We also have customers who simply got great deals on 3-phase equipment."

Gentec American Rotary offers a wide variety of phase converters from the AR line for home hobbyists and small businesses to the newly introduced AI industrial line.



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Converter models AR, AD, and ADX range in price from \$349 to \$5,500.

"Our new AI industrial line is rain, dust and snow proof," says Feavel. "It operates in temperatures from minus 50 degrees to 120 degrees. It has dust filters, a sun shield, rodent screens, and comes with automated and wireless control options."

Sizes in the AI line range from 3 hp to 600 hp and start at \$999. In all lines, final price depends on upgrades and accessories, such as wireless remote start, internal breakers and delay on/delay off timers.

Gentec American Rotary sells only American-made equipment and offers an extensive warranty and 24/7 customer support and sales.

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## Now Is The Time To Prevent Poison Ivy

If you want to eliminate or reduce the agony of a poison ivy infection next summer, now is the time to do something about it. It sounds too good to be true, but for 20 years Eric's Pharmacy in Shawnee, Okla., has offered a simple treatment that is very effective. Pharmacist and owner, Eric Winegardner uses an old German formulation to create a compound that includes a small amount of Rhus Toxicodendron (the base substance in poison ivy, poison oak and poison sumac) and plant resin. It's sold in packs with three liquid vials. One vial is taken each week for 3 weeks, by holding the liquid in the mouth 30 seconds before swallowing.

"Basically it's like an oral vaccine,"

Winegardner says. It builds immunity against symptoms from the poison plants. He admits he was skeptical when he first got the formula from another pharmacist. Now, he notes, his customers would be very angry if he quit making the Homeopathic compound.

About 75 percent of his customers are local ranchers or businesses like gas and power companies that buy the solution for their workers. The rest of the sales are made through the pharmacy's website (\$16.95).

"It has varying degrees of effectiveness. Just about everyone will respond to it. Most become immune, some still get a mild rash. For some it just doesn't work," Winegardner says. "But from our experience most people respond to it. It's changed a lot of

people's lives."

There are very few side effects with the Homeopathic treatment. He's only heard of a few people who got a light rash. The crucial thing is to take the treatment during the winter, when poison ivy is dormant. The dose lasts about a year and is safe for young children as well. Winegardner adds that it's important to avoid using minty mouthwash prior to taking the solution as it prevents absorption.

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