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Replace Tractor Points With Electronic Ignition

Converting to an electronic breakerless ignition system is a simple option for owners of old tractors with points and condensers. It improves fuel economy and makes starting easier.

"It only takes 15 to 30 min. to install," says Gary Catron, president of CBS Performance Automotive, which is a distributor of Ignitor® Electronic Ignition systems (www.pertronix.com). Remove the points and condenser, install the Ignitor module, push the Ignitor's magnetic sleeve on the distributor's cam lobes, and connect the module wires to the coil.

CBS sells systems for Deere 2-cylinder and older 4-cylinder tractors for \$89. Ignitor systems for some unique tractors run slightly higher. It's not required, but customers often change the coil (\$39) when they upgrade to the electronic ignition.

"I get feedback that they are getting 10 to 15 percent gas savings," Catron says. Tractor pullers install the electronic ignition to get more horsepower and torque, and the Ignitor extends spark plug life.

Best of all, there are no points that require



Electronic breakerless ignition system replaces points and condensers on old tractors.

constant tune-up. Ignitor has rotating cobalt magnets and a 1/4-degree timing accuracy from zero to 15,000 rpm's. It's encapsulated and protected from moisture, dirt and dust.

Contact: FARM SHOW Followup, CBS Performance Automotive, 52 Co. Rd. 5, Divide, Colo. 80814 (ph 800 685-1492).

Reader Inquiry No. 39

Service Offers Stress-Free Leasing Of Hunting Land

Grain and cattle farmers have found another source of income for their land: renting to hunters through Base Camp Leasing.

"Hunters are desperate for good places to hunt, while landowners are looking for additional income," said Steve Meng, owner of Base Camp Leasing. Base Camp has agents in 25 states who will meet with landowners and inspect the land to access the value of the land to hunters. "Most properties are a minimum of 40 acres, ideally 80 percent woods and 20 percent tillable, but each one is different," said Meng. "We are always looking for new properties. Eighty-five percent (of available land) is leased out, and we are happy with that. A lot of them get leased the day they come out."

Base Camp's Leasing Agents are hunters and have become expert at determining what hunters are willing to pay to lease a property. Some properties get leased within 5 minutes of being released and others can take a few weeks or longer. Hunters are encouraged to introduce themselves and go over guidelines with the landowner before embarking on a hunting trip.

"A lot of our landowners are farmers. Some are absentee landowners as farms are handed down to kids who don't work

the land. The landowners want to know who's on their land and don't want people knocking on their door during harvest," Meng said. "The majority of landowners stick with us. Hunters move around more, which is expected as they look for different opportunities. Some prefer to manage a property over time." Meng reported that his website BaseCampLeasing.com attracts 30,000 visitors per month and his email list is 27,000 hunters looking for opportunities – and willing to pay for them. Leases in the Midwest usually go for \$10 to \$30 per acre.

One of the advantages that Base Camp Leasing hears about from landowners is that they don't have to deal with friends and neighbors who want to hunt the land and they don't have to deal with the paperwork. Base Camp makes it easy for the landowner. "We have built a strong demand base through our website so we can get it leased for a premium price and we require payment up front. Because we deal with a lot of absentee landowners who have inherited the property and live out of state, knowing who is hunting the property can make a landowner feel more secure. Plus our hunters can help keep an eye on the place during hunting season," said Meng.

Landowners like Base Camp Leasing's



service because it saves the hassle of paperwork, includes liability insurance, and the income helps pay taxes. The business provides insurance for landowners and hunters with a \$3 million liability certificate.

Base Camp Leasing does business in 25 states. The map can be viewed on the website: www.BaseCampLeasing.com. Landowners are invited to call for a free information packet that lays out the process.

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Reader Inquiry No. 40