



Remote-control lift platform handles loads up to 1,000 lbs.



Platform stays level as it lifts load from ground into pickup bed.

Pickup-Mounted Lifting Platform Keeps Loads Level At All Times

"It keeps the load level at all times as it brings it up and into the pickup bed," says inventor Derrick Mann, about his new remote-control lift platform.

The "HydraLift" is designed for half-ton pickups or larger. It consists of a 49-in. wide diamond tread steel platform. Four hydraulic cylinders are used to operate the unit. Two cylinders lift the platform off the pickup bed floor and rotate it out past the bumper, while the other two cylinders lower the platform from there down to the ground. The platform can be stopped at any height.

The unit is powered by a hydraulic power

pack that operates off the pickup's battery. To operate it you use a remote control that's equipped with a single throw switch.

"It eliminates manual lifting of loads weighing up to 1,000 lbs.," says Mann. "Works great for hauling snowmobiles, ATV's, tires, big barrels, seed bags, etc. The entire unit weighs just 420 lbs.

"One nice feature is that you can use the remote control to lock the platform at any height so you can use it from ground level, on a dock, or to unload from a semi. When you need to remove it, you just lower it to

the ground, unbolt it, and drive away."

Mann expects to have the HydraLift on the market by January. It will be available in two sizes - one 6-ft. long model for short box pickups and an 8-ft. model for long box pickups. Both models will sell for about \$4,000 (Canadian) plus S&H.

Contact: FARM SHOW Followup, Mann Industries, Inc., 231 Logan Crescent, Regina, Sask., Canada S4P 5S8 (ph 306 535-5242; fax 306 586-6731; E-mail: mannindustries@sk.sympatico.ca).



Platform can be locked in place at any height for easy loading, unloading.

Great Way To Buy Pumps, Pressure Washers

If you like to browse at your leisure without a salesman hanging over your shoulder, the internet can be a great place to do it. Buyapump.com is the webstore for IBP pumps, Mansfield, Ohio. Jim Lomax is the director of marketing and sales and says the internet is a great place to gather information. Buyapump.com is designed to help viewers not only size, select and buy a pump and/or

an engine, but also to help them service an existing IBP pump.

"We have service manuals and parts lists the viewer can download," says Lomax. "He can print them off, see what part is needed and order it. We don't sell tons of pumps over the web, but we do sell a lot of parts."

Prospective buyers who are unsure what type of pump they need can review sizing

charts or fill out an online help request. The information requests are answered with a recommendation for either an IBP pump or a referral to another company if IBP doesn't have what is needed.

Lomax says foreign-made pumps are usually shipped with an engine in the box, while IBP offers their pumps with a full line of engine options, including Briggs and Stratton or the option of no engine at all.

The company's current website offers 30 to 40 different pumps and engine combinations. A new website will soon offer more than 700 pumps. Lomax estimates that 20 to 30 percent of them will be available to ship within 24 hours of an order.

USA Pressure Systems, Inc., Palm Bay, Florida, has been on the web with www.usapressure.com for eight years.

Web sales are important to the firm, which has customers from Australia to Greece. They also sell generators and other products, including electric, gas and diesel motors, but pressure washers which they manufacture are

their mainstay.

"If a customer has a problem with a washer, and we can't fix it over the phone, we will help them find a local repair shop," explains Haskins. "Then we work with the repairman to fix the problem, and we pay the service fee if it's under warranty."

He credits his company's dedication to customer service for the 30 percent of new business that comes from referrals. Knowing how a company will handle problems is especially important when buying off the web, warns the internet retailer. "Before you buy, ask for the name of the place you would have to go for service. Contact them, and find out what experience they have with the company and its products," he suggests.

Contact: FARM SHOW Followup, IPT Pumps, 100 Rupp Rd., Mansfield, Ohio 44903 (ph 419 755-1680; fax 419 755-1681; Website: www.buyapump.com or USA Pressure Systems, Inc., 2530 Kirby Ave., no. 307, Palm Bay, Florida 32905 (ph 800 493-7692; Website: www.usapressure.com).



To refuel his tractor and combine in the field, Doug Eley mounted a 300-gal. fuel barrel on a two-wheeled trailer.

Trailer-Mounted "Refuel Tank"

Doug Eley of Zearing, Iowa, refuels his tractor and combine in the field using a 300-gal. fuel barrel mounted on a two-wheeled trailer.

The rig's pump is powered by a 30-ft. long cable that hooks up to the tractor or combine battery. The cable is stored in a toolbox that mounts on front of the trailer. Eley pulls the rig behind his 1/2-ton pickup.

"I bought it several years ago for \$110 from

a local farmer. It works great," says Eley. "It also comes in handy when pumping out pits on a big hog farm where I work. I use the fuel tank to refuel tractors that pto-drive the pumps. It eliminates the need to pull the pumps out of the pits every time we have to refuel."

Contact: FARM SHOW Followup, Doug Eley, 308 No. Pine, Zearing, Iowa 50278 (ph 641 487-7289).



If you're in the market for a pump or pressure washer, you might want to check online first.